Creating societal impact in healthcare and public health 6-steps impact model Amsterdam UMC

O Starting point & always relevant	1 Impact vision, value and goals	2 Create a (strong) team	3 Start making a (lean) plan	4 Test and adjust with stakeholders	5 Define the (right) impact strategy	6 Organise, implement and scale up
Your commitment. Find the right support. Talk, network and ask for feedback. Internal and external. Be flexible and work on your skills. Team & relationships are key. You need passion, drive and perseverance. Evaluate every step you take. Build in go/ no-go decisions and make adjustments. Do not forget to have fun!	Which contribution to (innovation in) solving today's urgent and important issues in healthcare or public health are you going to make? Based upon your research? What societal impact are you going to make? What is the value? For whom are you making a difference and why? Is there a need? What is your impact vision? And what are your goals? What drives you? Is your vision shared by others?	Who do you need in your team to execute your vision and reach your goals? In terms of skills, (internal and external) capacity and commitment? Are you able to take the role of role model? Which position do you want to take and what skills do you need to improve? Be clear and open on your vision, goals, interests, tasks, responsibilities, incentives for the team and roles. Organize regular team meetings and updates, communicate progress, doubts and risks.	Develop a concrete, simple, realistic and lean plan and write everything down on a piece of paper (max 2 A4). In what ways is your impact vision unique? For whom exactly are you making a difference and why is it important? How and when do you want to execute your plan? What is your timeline? What resources do you need (team, materials, organisation, investments)?	With whom do you need to collaborate to be able to execute your vision? Who are your stakeholders (internal and external)? What are the interests and ambitions of your stakeholders? How do these match yours? How important are these stakeholders to execute your vision? How can they support or block your efforts? Do you speak each other's language? Start engaging in conversations with your stakeholders and test your vision and plan.	The 4 impact strategies Amsterdam UMC developed are the inside-out, outside- in, partnerships and public outreach strategy. Examples are academic workplace, postgraduate education, policies and guidelines, contract research, creating spin- offs. What is the best and most effective strategy to create societal impact and make your vision come true? Or is it a mix of strategies? Which strategy suits best for successful implementation and scaling up?	What is needed organisational wise to implement and scale up? Is it possible to imbed the organisation of your vision in your department or institute? Can you develop a sustainable financial model? What are the costs of organisation and further development? Or is it possible or even better to outsource the organisation to a partner or one of the stakeholders? Or create a separate entity?
Checks & tools Training programs (IXA, APH Amsterdam Center for Implementation Science, NWO/ ZonMw) and IXA support. Models: J.P. Kotter, 8 steps for leading change Societal Readiness Levels Design thinking method Guido Vermeeren, Verandering; wat maakt het succes?	Checks & tools Ask for support from your business or impact developer (also for legal issues as IPR and relevant regulations as MDR). Is there support from your superiors and valorisation officers of your OZI? Desk research on your vision: what is already out there?	Checks & tools Figure out what your talents are and the talents of your team. And don't forget to check everyone's commitment. 360-degree feedback Implementatieplan ZonMw (see 'de invultool')	Checks & tools SWOT analysis Business model Canvas for the 21 st century Research Impact Canvas Checklist Impact Calculate your costs and (possible) revenues.	Checks & tools Prepare if you engage in conversation. Checklists for networking meetings & successful collaboration. Stakeholder analysis and communication Legal: NDA/ CDA if necessary	Checks & tools Position Paper Valorisation Amsterdam UMC Amsterdam UMC use cases and APH Impact stories	Checks & tools Intervention Scalability Assessment tool (ISAT) Implementing successfully in 7 steps (Amsterdam UMC) and training programs AmCIS